

Translation

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## Summary of Consolidated Financial Results for the Six Months Ended August 31, 2016 (Based on Japanese GAAP)

October 11, 2016

Company name: Plenus Co., Ltd.  
 Stock exchange listing: Tokyo  
 Stock code: 9945 URL <http://www.plenus.co.jp>  
 Representative: President and Representative Director Tatsuo Shioi  
 General Manager, Office of the Control Administration Toshiya Maruyama TEL 03(6892)0304  
 Inquiries: Administration  
 Scheduled date to file Quarterly Securities Report: October 13, 2016  
 Scheduled date to commence dividend payments: November 9, 2016  
 Preparation of supplementary material on quarterly financial results: Yes  
 Holding of quarterly financial results meeting: Yes (for analysts and institutional investors)

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the six months ended August 31, 2016 (from March 1, 2016 to August 31, 2016)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended August 31, 2016	71,249	(2.5)	2,925	(4.4)	3,031	(6.7)	1,496	(19.2)
Six months ended August 31, 2015	73,103	(5.2)	3,060	(9.5)	3,250	(10.9)	1,851	(10.7)

	Earnings per share	Diluted earnings per share
	Yen	Yen
Six months ended August 31, 2016	39.10	39.03
Six months ended August 31, 2015	48.42	48.34

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of August 31, 2016	88,575	64,675	72.8
As of February 29, 2016	89,579	64,379	71.6

### 2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended February 29, 2016	–	30.00	–	30.00	60.00
Year ending February 28, 2017	–	30.00			
Year ending February 28, 2017 (Forecast)			–	30.00	60.00

### 3. Forecast of consolidated financial results for the year ending February 28, 2017 (from March 1, 2016 to February 28, 2017)

Percentages indicate year-on-year changes

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	142,800	(2.1)	7,500	15.6	7,800	16.1	4,300	18.4	112.32

4. Notes

- (1) Changes in significant subsidiaries during the six months ended August 31, 2016  
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of August 31, 2016	44,392,680 shares	As of February 29, 2016	44,392,680 shares
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Number of treasury shares at the end of the period

As of August 31, 2016	6,103,606 shares	As of February 29, 2016	6,125,906 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Six months ended August 31, 2016	38,277,802 shares	Six months ended August 31, 2015	38,242,193 shares
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**Quarterly consolidated financial statements**  
**Consolidated balance sheets**

(Millions of yen)

	As of February 29, 2016	As of August 31, 2016
<b>Assets</b>		
Current assets		
Cash and deposits	23,827	23,216
Notes and accounts receivable - trade	2,216	1,985
Merchandise and finished goods	5,377	4,605
Raw materials and supplies	48	46
Other	3,019	2,687
Allowance for doubtful accounts	(67)	(54)
Total current assets	34,421	32,486
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	28,406	29,160
Other, net	10,300	10,368
Total property, plant and equipment	38,706	39,528
Intangible assets	479	456
Investments and other assets		
Other	15,999	16,143
Allowance for doubtful accounts	(26)	(40)
Total investments and other assets	15,973	16,103
Total non-current assets	55,158	56,088
Total assets	89,579	88,575
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	5,441	5,676
Income taxes payable	1,372	1,276
Provision for bonuses	323	503
Provision for point card certificates	109	112
Provision for shareholder benefit program	148	69
Asset retirement obligations	96	14
Other	9,290	7,917
Total current liabilities	16,782	15,570
Non-current liabilities		
Asset retirement obligations	4,643	4,776
Other	3,773	3,553
Total non-current liabilities	8,417	8,329
Total liabilities	25,200	23,900

(Millions of yen)

	As of February 29, 2016	As of August 31, 2016
Net assets		
Shareholders' equity		
Capital stock	3,461	3,461
Capital surplus	4,888	4,877
Retained earnings	67,685	68,008
Treasury shares	(11,940)	(11,897)
Total shareholders' equity	64,095	64,449
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	7	9
Foreign currency translation adjustment	35	(3)
Total accumulated other comprehensive income	43	5
Subscription rights to shares	200	195
Non-controlling interests	41	24
Total net assets	64,379	64,675
Total liabilities and net assets	89,579	88,575

**Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)**

**Consolidated statements of income (cumulative)**

(Millions of yen)

	Six months ended August 31, 2015	Six months ended August 31, 2016
Net sales	73,103	71,249
Cost of sales	33,124	32,366
Gross profit	39,979	38,883
Selling, general and administrative expenses	36,919	35,958
Operating income	3,060	2,925
Non-operating income		
Interest income	35	26
Dividend income	3	2
Foreign exchange gains	38	–
Rent income on non-current assets	78	76
Share of profit of entities accounted for using equity method	7	7
Other	126	83
Total non-operating income	290	197
Non-operating expenses		
Rent expenses on non-current assets	15	18
Foreign exchange losses	–	19
Provision of allowance for doubtful accounts	–	13
Loss on insurance cancellation	64	–
Other	20	39
Total non-operating expenses	99	90
Ordinary income	3,250	3,031
Extraordinary income		
Gain on sales of non-current assets	3	20
relief money	–	2
Total extraordinary income	3	23
Extraordinary losses		
Loss on disposal of non-current assets	156	164
Impairment loss	194	125
contribution	–	30
losses from calamity	–	22
Other	13	46
Total extraordinary losses	364	389
Income before income taxes and minority interests	2,889	2,666
Income taxes	1,060	1,181
Profit	1,829	1,484
Loss attributable to non-controlling interests	(22)	(11)
Profit attributable to owners of parent	1,851	1,496

**Consolidated statements of comprehensive income (cumulative)**

(Millions of yen)

	Six months ended August 31, 2015	Six months ended August 31, 2016
Profit	1,829	1,484
Other comprehensive income		
Valuation difference on available-for-sale securities	9	1
Deferred gains or losses on hedges	0	–
Foreign currency translation adjustment	3	(42)
Total other comprehensive income	14	(41)
Comprehensive income	1,843	1,443
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,864	1,460
Comprehensive income attributable to non-controlling interests	(20)	(17)

## Consolidated statements of cash flows

(Millions of yen)

	Six months ended August 31, 2015	Six months ended August 31, 2016
Cash flows from operating activities		
Income before income taxes and minority interests	2,889	2,666
Depreciation	2,389	2,489
Impairment loss	194	125
Increase (decrease) in allowance for doubtful accounts	(59)	16
Increase (decrease) in provision for bonuses	111	180
Increase (decrease) in provision for point card certificates	(2)	2
Increase (decrease) in provision for shareholder benefit program	(26)	(79)
Interest and dividend income	(38)	(29)
Share of (profit) loss of entities accounted for using equity method	(7)	(7)
Foreign exchange losses (gains)	(33)	13
Loss (gain) on disposal of property, plant and equipment and intangible assets	152	144
Decrease (increase) in notes and accounts receivable - trade	109	229
Decrease (increase) in inventories	(694)	770
Increase (decrease) in notes and accounts payable - trade	1,029	236
Other, net	(1,629)	(419)
Subtotal	4,383	6,339
Interest and dividend income received	23	30
Interest expenses paid	(0)	(0)
Income taxes (paid) refund	(231)	(1,323)
Net cash provided by (used in) operating activities	4,174	5,046
Cash flows from investing activities		
Payments into time deposits	(9,700)	(6,000)
Proceeds from withdrawal of time deposits	8,496	6,000
Purchase of property, plant and equipment	(3,576)	(4,000)
Payments for retirement of property, plant and equipment	(175)	(201)
Proceeds from sales of property, plant and equipment	6	57
Purchase of intangible assets	(38)	(57)
Payments of loans receivable	(275)	(697)
Collection of loans receivable	269	147
Payments for guarantee deposits	(150)	(230)
Proceeds from collection of guarantee deposits	166	347
Purchase of shares of subsidiaries and associates	(306)	-
Other, net	74	7
Net cash provided by (used in) investing activities	(5,209)	(4,627)
Cash flows from financing activities		
Purchase of treasury shares	(0)	-
Cash dividends paid	(955)	(1,148)
Other, net	(9)	(3)
Net cash provided by (used in) financing activities	(965)	(1,151)
Effect of exchange rate change on cash and cash equivalents	27	(13)
Net increase (decrease) in cash and cash equivalents	(1,973)	(746)
Cash and cash equivalents at beginning of period	16,549	15,827
Increase in cash and cash equivalents from newly consolidated subsidiary	-	136
Cash and cash equivalents at end of period	14,576	15,216